

ABOUT YOU

Name _____ Title _____
 Company _____
 Business Address _____
 City, State, Zip _____
 Business Phone _____ Fax _____
 E-mail _____ Web site _____
 Chapter Affiliation _____

MEMBERSHIP DUES

| | | |
|--|--|-----------|
| Annual National Dues & Renewals (Choose One) | <input type="checkbox"/> At Large: \$220 New/\$195 Renewal <input type="checkbox"/> Established: \$200 New/\$175 Renewal <input type="checkbox"/> Emerging: \$150 New/\$125 Renewal <input type="checkbox"/> Sustaining: \$350 New/\$325 Renewal <input type="checkbox"/> Supporting*: \$200 New/\$175 Renewal <input type="checkbox"/> Student*: \$150 New/\$125 Renewal <input type="checkbox"/> Retired*: \$150 New/\$125 Renewal *Membership applications for Supporting, Student and Retired categories must be submitted to your local chapter for pre-approval. | \$ |
| Annual Chapter Dues & Renewals (Choose One) | NAWBO has chapters in more than 70 cities. If there is a chapter within 45 miles of your business, you must pay both chapter and national dues to become eligible for membership. Visit www.nawbo.org for a complete listing of NAWBO chapters and chapter dues. | \$ |
| Contributions (Optional) | NAWBO Institute of Entrepreneurial Development <input type="checkbox"/> \$10 <input type="checkbox"/> \$25 <input type="checkbox"/> \$50 <input type="checkbox"/> \$100 <input type="checkbox"/> Other Visit www.nawbo.org for more information about the NAWBO Institute. | \$ |
| Total Amount Enclosed (National Dues + Chapter Dues + Contribution) | | \$ |

METHOD OF PAYMENT

Check enclosed (payable to NAWBO) **Mailing Address: NAWBO, P. O. Box 826157, Philadelphia, PA 19182-6157**

Fax application and credit card payment to: (202) 403-3788

Credit Card Payment Visa MasterCard American Express

Account Number _____ Security Code _____ Exp. Date _____/_____/_____
 Name as Appears on Card _____ Signature _____

PERSONAL DEMOGRAPHICS

Personal demographics are collected for statistical purposes only and are confidential.

Age (Year of Birth) _____ (YYYY)

Race/Ethnicity Black/African American Black/Hispanic Origin Native American/Alaskan
 Asian/Asian American Asian/Asian Indian White/Non-Hispanic
 White/Hispanic Origin White/Middle Eastern Origin Native Hawaiian/Pacific Islander
 Other race/ethnicity No Answer

Disabled Yes No

Veteran Veteran Non-Veteran Service – Disabled Veteran Member Reserve/National Guard

Political Affiliation Republican Democrat Independent

Education Post Graduate 4-year College/University 2-year College/University High School

BUSINESS DEMOGRAPHICS

Business description, NAICS code, Entity Type, and Certifications Held are included in the NAWBO Member Directory. All other demographics are collected for statistical purposes only.

Year Started/Acquired _____ (YYYY)

Years in Business Less than 1 1-4 5-9 10-14
 15-24 25 or more

BUSINESS DEMOGRAPHICS (continued)

Type of Entity Sole Proprietorship Corporation S Corporation
 Partnerships Nonprofits Other _____

Number of F/T Employees None 1-4 5-9 10-19 20-49 50-99 100-249 250 or more
Number of P/T Employees None 1-4 5-9 10-19 20-49 50-99 100-249 250 or more

Percent Ownership Non-business owner Less than 50 percent 50 percent - 99 percent

Annual Revenue Less than \$100,000 \$100,000 to \$249,999 \$250,000 to \$499,999 \$500,000 to \$1 million
 \$1 million to \$3 million \$3 million to \$5 million \$5 million to \$10 million More than \$10 million

Certifications Held No Certifications/Not Applicable MBE – certified by local/state govt. WBE – certified by NAWBO
 WBE – certified by WBENC WBE – certified by local govt. WBE – certified by state govt.
 WBE – certified by the SBA

NAICS code _____ To find your business NAICS code, go to www.census.gov/epcd/www/naics.html

Number of locations _____

Home-based business? Yes No Do you do business internationally? Yes No

In the space provided, please print or type a short description of your business, which will be included in our national membership directory (limit 250 characters, including spaces and punctuation).

NAWBO DEMOGRAPHICS

Reason for membership Advocacy/National Representation Business Development Educational Programs
 Networking Opportunities Visibility and Media Opportunities Other: _____

Referred by: _____ (Please indicate the person or organization who referred you to NAWBO)

MEMBERSHIP OVERVIEW

- NAWBO Membership is open to individual business owners who own an equity interest and actively participate as a sole proprietor; an active partner of a partnership or active member of a limited liability company; and independent contractor; or individual owners of 5 percent or more of the stock of a corporation and who are involved in policy-making and day-to-day management of the corporation.
- Members must join both the national organization and a local chapter. NAWBO has chapters in most metropolitan areas. If there is a chapter within 45 miles of your home or business location, you must become a member of that chapter. If there is not a chapter in your area, you may join NAWBO as an At-Large member.
- A NAWBO membership is recorded in the name of the individual, not the organization.
- A new member's join date is the first day of the month NAWBO National receives payment.
- Membership dues are nonrefundable and are subject to change. A member may submit a written resignation to rescind their membership, but no portion of dues will be refunded.

At-Large Member (Voting Member)

A business owner whose business and residence are not located within a Chapter's organization territory. A member in this classification has one (1) vote and is under the supervision of NAWBO. All voting members must belong to a chapter of NAWBO if one exists in their area.

Established Business Owner (Voting Member)

For a business owner who has been in business for more than two years. A regular voting category, members receive all communications and publications, are eligible for all discounts and benefits, and are listed in the online member directory. Chapter membership is automatic for those whose businesses are located in a chapter area. To qualify for membership, members must own a percentage of their company.

Emerging Business Owner (Non-Voting Member)

For a new business owner (in business for two years or less). A non-voting category limited to two years, members receive all communications and publications, are eligible for all discounts and benefits, and are listed in the online member directory.

Sustaining Member (Voting Member)

A business owner as defined in the NAWBO Policies and Procedures and is a Chapter member or an At-Large Member who wishes to support the organization in a larger monetary way and gain additional benefits. A member in this classification has one (1) vote.

Supporting Member* (Non-Voting Member)

An individual who subscribes to the objectives of NAWBO and wishes to lend support to NAWBO through membership. Supporting Membership requests must be submitted directly to their respective chapter for approval. This category is NOT available online; and any application submitted to the National office without chapter approval will be denied.

*Membership applications for Supporting, Student and Retired categories must be submitted to your local chapter for preapproval.

Student Member* (Non-Voting Member)

An individual who is a student registered full-time at a school or university, who subscribes to the objective of NAWBO and has interest in a future in entrepreneurship. This category is NOT available online; and any application submitted to the National office without chapter approval will be denied.

Retired Member* (Non-Voting Member)

Shall be an individual who was a Chapter or At-Large member of NAWBO for at least five (5) years and has sold, divested their interest, or is no longer operating their business. This category is not available online.

For more information about NAWBO or benefits of membership, visit www.nawbo.org.